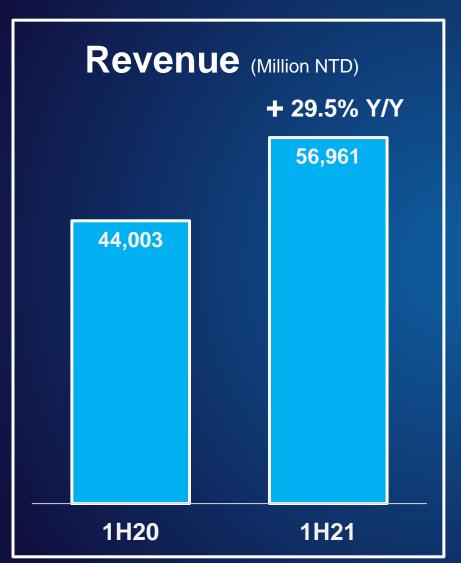


# Zhen Ding Technology Holding Investor Presentation

October 2021



## 1H'21 Revenue & Gross Profit

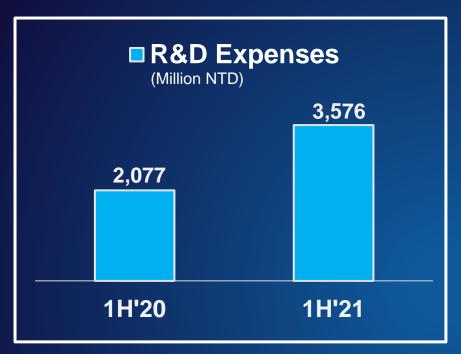


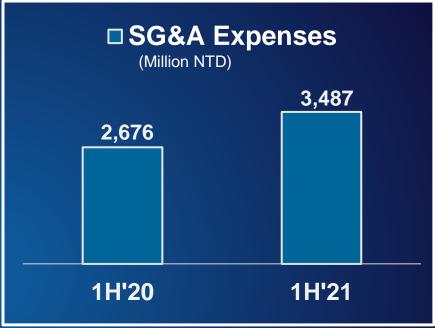






# 1H'21 Operating Expenses



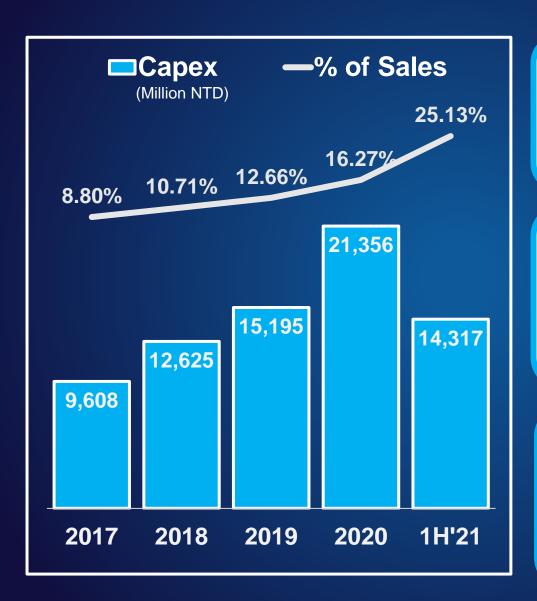


| (Unit: %)       | 1H'20  | 1H'21  |
|-----------------|--------|--------|
| R&D % of sales  | 4.7%   | 6.3%   |
| R&D YoY change  | -18.4% | +72.2% |
| SG&A % of sales | 6.1%   | 6.1%   |
| SG&A YoY change | +2.0%  | +30.3% |

- Work closely with customers on new product design and advanced process development
- Continue to strengthen R&D capability and maintain the leadership to deploy diversified products for future growth



# 1H'21 Capital Expenditures

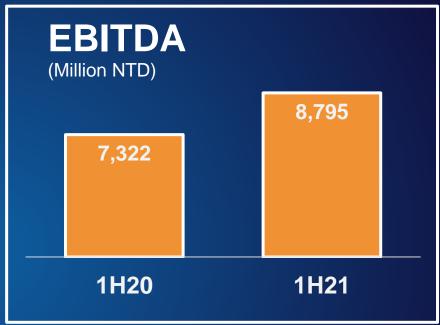


- ▶ PCB demand growth is expected to driven by applications in Al, IoT and automotive sectors
- Continue to expand new production lines for highend FPC, IC substrate, ultra-thin HDI (Mini LED backlight), SLP and automotive PBC
- New manufacturing sites include Kaohsiung Luzhu (Taiwan), Leading Shenzhen (China), Huaian Park III (China) and Leading Qinhuangdao (China)



# 孫鼎科技集團 1H'21 Profits before Tax & EBITDA\*





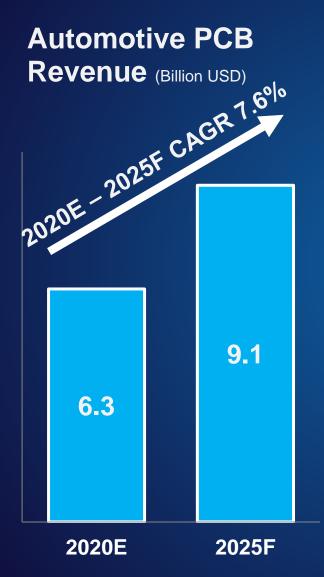
| Profit before tax (unit: %) | 1H'20  | 1H'21  |
|-----------------------------|--------|--------|
| % of sales                  | 8.1%   | 5.4%   |
| YoY change                  | +15.6% | -13.1% |

| EBITDA<br>(unit: %) | 1H'20 | 1H'21 |
|---------------------|-------|-------|
| % of sales          | 16.6% | 15.4% |
| YoY change          | +9.6% | 20.1% |

Note: EBITDA = profits before tax and interest + depreciation + amortization



# 発泉科技集團 New Applications — Automotive PCB Zhen Ding Tech. Group New Applications — Automotive PCB



**EV Power System** 



000

Power management, Charging Module and Station

Computing/ Storage AI, CPU, In-vehicle Computer, Memory

loV



**ADAS** Camera, Lidar,

Radar

**Smart Cockpit** 

Display, Human TOE Machine Interface

Source: Prismark Partners LLC



# 縣鼎科技集團 Future Driver — Package Substrate

|       | 2.4   |
|-------|-------|
|       | 2.8   |
| 1.3   | 3.2   |
| 2.2   |       |
| 2.1   |       |
| 4.6   | 7.7   |
| 20205 | 20255 |

| Package Substrate Revenue (unit: billion USD) | 2020 | 2025 | 2020-2025<br>CAGR |
|---|------|------|-------------------|
| Module  | 1.3  | 2.4  | 14.1%             |
| WB PBGA/<br>CSP                               | 2.2  | 2.8  | 4.8%              |
| FC CSP/<br>FC-BOC                             | 2.1  | 3.2  | 9.0%              |
| FC PGA/<br>LGA/ BGA                           | 4.6  | 7.7  | 10.8%             |
| Total   | 10.2 | 16.2 | 9.7%              |

2020E 2025F

Source: Prismark Partners LLC



### **ESG Commitments**



Actively respond to the United Nations Sustainable Development Goals (SDGs) with our focuses on six key SDGs





Selected as a constituent of the FTSE4GoodTIP
Taiwan ESG Index for the first time



Selected as a constituent of the Taiwan Corporate Governance Index (CG100) for two consecutive years from 2019 to 2020













#### **Ethical Conduct**

- No major violations of ethical management
- No legal actions involving any violation of domestic or overseas anticompetitive behavior, antitrust, and monopoly practices and their outcomes

#### Circular

- Waste recycled reached 93.7% (more than 90% in the past years)
- The manufacturing sites in both Shenzhen and Qinhuangdao achieved the UL 2799 Platinum Certification for zerolandfill in waste processing standard



Our major operating locations in Shenzhen Campus, Qinhuangdao Campus, Huai'an Campus I and Huai'an Camps II has received the Platinum Certification of Alliance for Water Stewardship (AWS) consecutively from 2019 to 2020.

from 2019 to 2020

Water Stewardship (AWS) consecutively



Formally introduced the Task Force on Climate-Related Financial Disclosures (TCFD) governance framework and management in 2020 to effectively manage the impacts and opportunities that may arise from climate change

anse nom camate change



Responded to the international Carbon Disclosure Project (CDP) by participating in the "Climate Change" assessment project for five consecutive years and the "Water Safety" assessment project for three consecutive years, receiving a B rating in 2020, which is higher than the average in Asia and the industry.

and the industry.

n 2020, which is higher than the average in Asia



# **1H'21 Financial Summary**

Unit: Million NTD; %

| Period                                     | 1H'21  | 1H'20  |
|--|--------|--------|
| Sales revenue                              | 56,961 | 44,003 |
| Gross profit                               | 9,588  | 7,774  |
| Operating profit                           | 2,547  | 3,040  |
| Net income                                 | 2,489  | 3,112  |
| Net income attribute to the parent company | 1,707  | 2,147  |
| EPS of net income                          | 2.64   | 3.45   |
| EPS attribute to the parent company        | 1.81   | 2.38   |
| Cash (note1)                               | 37,938 | 56,307 |
| Depreciation and amortization              | 5,638  | 3,962  |
| Capital (note 2)                           | 9,470  | 9,022  |
| Debt Ratio                                 | 42.63% | 40.38% |

#### Note:

- (1) Cash includes cash & cash equivalents and current financial assets at amortised cost.
- (2) The total capital increased to NTD 9,479 million as a result of the acquisition of the Boardtek Electronics Corporation by issuing new shares in November 2020.



# Q&A